

PITTSBURGH, PA



PRECISION

CAPABILITIES STATEMENT AND MEMBER BENEFITS

CONTACT INFORMATION:

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OVERVIEW

The Pittsburgh Chapter of the National Tooling and Machining Association is made up of companies that believe in the future of manufacturing in Southwestern Pennsylvania. Our membership, which includes both large and small companies, assumes a leadership position in the training and development of future generations for the metalworking profession. The Pittsburgh Chapter of the NTMA seeks to provide the resources to establish professional standards for world-class tooling and machining solutions.

Our membership is comprised of both companies in the manufacturing industry and those companies (associate members) that recognize the importance of manufacturing for this region. These are the companies that support the metalworking industry in Southwestern Pennsylvania with their time, energy and financial resources.

MISSION

To assume a leadership position in the training and development of future generations for the metalworking profession, while continuing to lead Southwestern Pennsylvania's Custom Manufacturing Industry in achieving business success by providing a center of knowledge emphasizing:

- Business
- Education
- Technology
- Networking
- Government Affairs
- Marketing

ADVANTAGES

We strive to offer the services, information and opportunities to build not only the businesses of our members, but also our industry at-large. As a member of the Pittsburgh Chapter NTMA, you can take advantage of group discounts, stay alert to key changes that affect our industry through our multi-channel information pipeline, and participate in government advocacy and educational opportunities. Additionally, the networking opportunities are second to none for southwestern PA manufacturers.

BENEFITS OF MEMBERSHIP

- Advice & Assistance
- Marketing
- Member Affinity & Benefit Programs
(see reverse side for details.)
- Statistical Data
- NIMS
- Manufacturing Suppliers Guide
- One Voice Advocacy
- National Tooling & Machining Foundation
- Coalition for a Prosperous America

For details on any of these programs,
visit our website: www.pghntma.org

AFFINITY PROGRAMS & BENEFITS

Both your local chapter and the national organization of the National Tooling & Machining Association (NTMA) are constantly looking for opportunities to add value to your membership. Depending on your needs, the money you save through our affinity and partnership programs can not only cover your dues, but also offer new opportunities and exceed your expectations. The benefits below are **ALREADY** part of your NTMA membership. Are you putting the power of the NTMA to work for you?



PITTSBURGH PROGRAMS

- APPRENTICESHIP PROGRAM:** Discounted rates for the 4-year Related Instruction portion for Pennsylvania's apprenticeship program
- WORKERS COMPENSATION INSURANCE:** Workers compensation program exclusively offered by Engle-Hambright & Davies, Inc (EHD) * Multiple carrier options for NTMA members, designed to maximize your purchasing resources and insulate your loss exposures * expert advice, local Pittsburgh service and the resources necessary to reduce the total cost of your risk
- UNIVERSITY OF PITTSBURGH'S INSTITUTE FOR ENTERPRENURIAL EXCELLENCE:** Members' only access to educational opportunities, networking events and news

For more information on any of these programs:

<http://www.pghntma.org/> or contact Pittsburgh executive director, Ed Sikora at: office@pghntma.org

NATIONAL PROGRAMS

- APPI ENERGY BUYERS PROGRAM:** Negotiates competitive electric and/or gas rates
- BUSINESS & LEGAL ONLINE RESOURCE CENTERS:** Resource Centers for HR, OSHA & EPA current rules/regulations
- DYNAMIC SOLUTIONS/US FREIGHTWAYS:** A minimum of 65% off national rates on LTL shipments
- EPICOR SOFTWARE:** A minimum 10% discount on software
- FEDEX/ PARTNERSHIP CORP.:** Discounts on Express, Ground & Home delivery * FedEx Kinko's offers discounts on copy services, graphics, and other finishing services * Partnership now handles **Yellow Freight & UPS LTL.**
- GRAINGER:** A minimum 10% discount, as much as 65% on a wide range of items * FREE shipping
- HIGHER IMAGES:** Web marketing * SEO services * new NTMA labeled Marketing Portal * lead generation & tracking * FREE Internet Marketing Evaluation (\$500 value)
- JERGENS INC.:** Exclusive online catalog discount of 10% off standard pricing
- JOBBOSS SOFTWARE:** Originating orders qualify for a discount and finance options
- MULTIVIEW:** FREE basic listing for buyers to find your company by capabilities
- OVATION PAYROLL:** 15% guaranteed discount off standard pricing when moving from another national payroll service
- PRAGMATIC CONFERENCING:** Low conferencing costs for audio, web & video conferencing services * FREE chapter webinar services
- SHOPTECH/E2 SOFTWARE:** 15% discount
- STAPLES ONLINE PRODUCTS:** Free next day delivery for orders over \$50
- SYSCON INTERNATIONAL:** 10 % discount off MT Focus® Machine Tool Monitoring Products * additional 15% discount available to first-time buyers of MT Focus®.

FOR MORE INFORMATION ON ANY OF THESE PROGRAMS, VISIT: <http://www.ntma.org/benefits/discount-programs/>
OR CONTACT YOUR NATIONAL NTMA REPRESENTATIVE: RICH BASALLA AT 800-248-6862 OR rbasalla@ntma.org
IN 30 MINUTES OR LESS, RICH CAN REVIEW THE WAYS YOU CAN SAVE MONEY THROUGH NTMA PROGRAMS